

### CLUSTER YACHTING MONACO - SPRING POP UP

3<sup>rd</sup> May 2018 from 9am to 5.30pm

#### YACHTS PRESENTS:

M/Y Phantom 8, 24.80m : Monte Carlo Boat Sales	M/Y The Office, 27m : Behnemar Yachting Consultancy
M/Y Rola, 47.5m : Behnemar Yachting Consultancy	M/Y Maoro, 34m : MySea
M/Y Casa, 29m : MySea	M/Y Jetsetter, 39m : Dynamiq Yachts
M/Y 1 of 7 GTT 115, 35m : Dynamiq Yachts	M/Y Ice Lady, 43m : Camper & Nicholsons
M/Y Plus too, 41.45m : Privatsea	M/Y Hemilea, 41m : YachtZoo
M/Y Emotion2, 42.6m : Burgess	M/Y African Queen, 36.6m : Burgess

#### WORKSHOPS:

**09:00** **BADGES REMITTANCE AND WELCOME BREAKFAST** at ONLYYACHT area

**09:30** **MONACO MARINE:** «Mobile Shipyard Program»

With the increasing size of new yachts under construction, with the upgrading long range capability, with the takeover of the explorer expectations from 21st century new owners, there are no more distance limitation for yachting spots on the globe. How this new trend impact maintenance programmes ? Does the refit sector have to operate a turnover in its services offer ? What would be the next step corresponding to the pragmatic needs of the key stakeholders between technical pit stop and huge refit ?

This workshop animated by Monaco Marine delivers some directions for the future of Superyachts' maintenance.

**10:00** **OPENING OF VISITS - FOR BROKERS AND MANAGERS**

**10:30** **ASCOMA / CATALANO SHIPPING SERVICES:** «French Decree & Seafarers Social Protection changes:»

1st part : (By Catalano Shipping Services)

Who is concerned?

What are the advantages & at what cost?

Let's help shed a light with the most recent data.

2nd part: (By Ascoma Maritime)

French Decree & Social Protection : Solution and Obligation for the ship-owners and their crew members

"Social Protection of the crew members : what is available on the market at the moment at what cost"

**11:30** **ICON CONNECT:** «Technology on the move!»

Icon Connect will provide an insightful presentation of current AV / IT technologies on superyachts and the challenges of meeting client expectations.

Primarily this will focus on our current reliance on data connectivity and the "Cloud based" world that we live in."

**12:00** **BWA YACHTING:** «Global perspective of yachting clearance procedures»

A comparative analysis of the complexities and pressures when clearing a yacht into different countries and the role of a yacht agent.

**12:30** **LUNCH :** OFFERED BY OUR PARTNERS **JUST PROVISIONS / CATALANO SHIPPING SERVICES - ONLYYACHT**  
**Tombola & Gourmet inspiration by Maison del Gusto Yacht Provisioning**

**14:30** **ROSEMONT YACHT SERVICES AND MANAGEMENT:** «Evolution of Tax Transparency and other international initiatives affecting yacht ownership structures»

**15:00** **EQUIOM SAM:** A Farewell to Privacy? The Effects of Anti-Money Laundering rules on the Yachting Industry.

(1) A brief introduction on the 4th AML Directive;

(2) Description of common terms related to PMLFTR;

(3) Description of (legal) concepts which have been introduced by this Directive;

(4) A look at the Directive's implementation in Malta, UK & Monaco.

**15:30** **SIMONAZZI GROUP:** «New Trends in Fast Cruising Sailing Yachts from 50' to 150'»

Alessandro Vismara and Lucio Micheletti will discuss about the new cultural change taking place in the yachting scenario. The fusion between the Motor Yachts and Sailing Yachts.

**17:30** End of Spring Pop Up 2018

